



## **Supplementary material**

**Project: Development of a proposal to guide the sustainability of the whale watching industry in Baja California Sur, Mexico.**

**35804-2**

**Omar García-Castañeda**

Table I. List of variables obtained in tourist surveys and used in a regression tree.

<b>Socioeconomic variables</b>	<b>Acronym</b>	<b>Description</b>	<b>Specification or how the variable was queried</b>
Origin	PROC	Mexican, foreigner	Boolean
first-timers	PRIM	If it is the first time you do the activity	Boolean
Reason for visit	MOT	Visiting family, friends, for work or sightseeing	Boolean
Gender	GENE	man, woman, other	Boolean
Age	AGE	Years old	discreet
educational level	NOR IS	Elementary, middle school, high school, college, graduate	discreet
Income level	NONE	Average monthly income in pesos or dollars, equivalent to less than 8,000 to more than 40,000	discreet
<b>Perception variables</b>			
NOM compliance	NOM	Perception of compliance with NOM-131-SEMARNAT-2010	likert scale
learn new information	APRE	If you considered that the amount of information was sufficient	likert scale
What they liked the most	MGUS	In a word, indicate what you liked the most	open question
What they liked least	LGUS	In a word, indicate what you liked the most	open question
<b>Satisfaction Variables</b>			
Satisfaction with the information	SYNF	If you are satisfied with the information given to you during the tour	likert scale
Satisfaction to see pups	SVCR	If you are satisfied with the baby whales you have seen	likert scale
Satisfaction number of whales	SCBA	If you are satisfied with the number of whales you have seen	likert scale
Satisfaction with the climate	SCLI	If you are satisfied with the weather conditions	likert scale
overall satisfaction	SGEN	How satisfied are you with the activity you did?	likert scale

According to the correlation tree, tourists' satisfaction was primarily linked to satisfaction with the information provided during the tour, followed by the perception of having learned new information and the tourist's level of education. Ultimately, overall satisfaction depended on whether the respondents were local tourists, residing in BCS; non-local national tourists were generally less satisfied, particularly with the quality of the information (Fig. 1).

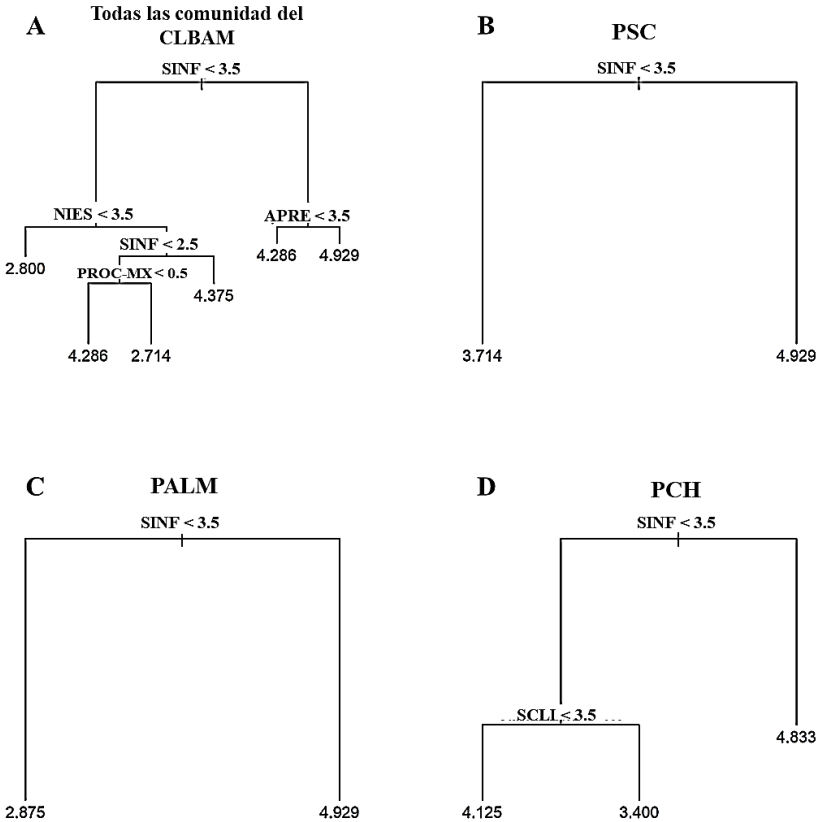


Figure 1. Segmentation of tourists according to their overall satisfaction with gray whale watching. SINF: Satisfaction with information, APRE: Acquiring new information, NIES: Level of education, PROC-MX: Mexican non-local origin, PSC: Puerto San Carlos, PALM: Puerto Adolfo López Mateos, PCH: Puerto Chale.

Regarding compliance with the Official Mexican Standard NOM-131-SEMARNAT-2010, a clear association was found between the Puerto San Carlos community and the lack of adherence to the established time limit for groups of three or more whales. In the sightings of solitary whales, there was a failure to respect the observation time and approach trajectory. In Puerto Chale and Puerto Adolfo López Mateos, there was a tendency observed to navigate at high speeds when encountering solitary whales (Fig. 2).

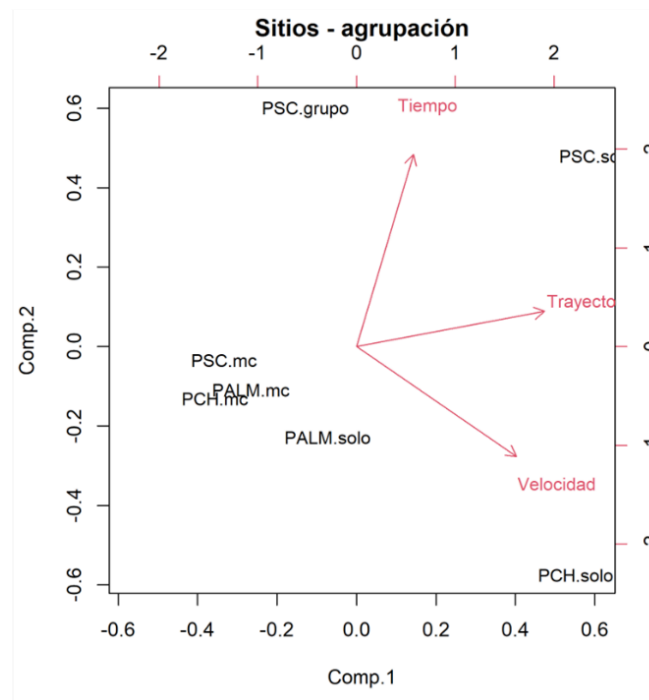


Figure 2. Principal Component Analysis Diagram. Representative violations of regulations among different groups of gray whales in the communities of CLBAM. PSC: Puerto San Carlos, PALM: Puerto Adolfo López Mateos, PCH: Puerto Chale. Group: groups of 3 or more whales, mc: mothers with calves, solo: solitary whales.

### Conceptual model of the Socio-Ecological System of whale watching

Key variables describing the Socio-Ecological System of whale watching in the region were explored. Ice coverage in the feeding area and the sea surface temperature adjacent to the breeding zones were the identified stressors that environmentally explain the number of whales present in the Bahía Magdalena - Bahía Almejas Lagoon Complex. Compliance with Official Standard 131-SEMARNAT-2010 and tourist satisfaction were the state variables related to the conservation and sustainability of the system. Overall, the system would respond to these variables to maintain economic income and the well-being of the whales (Fig. 3).

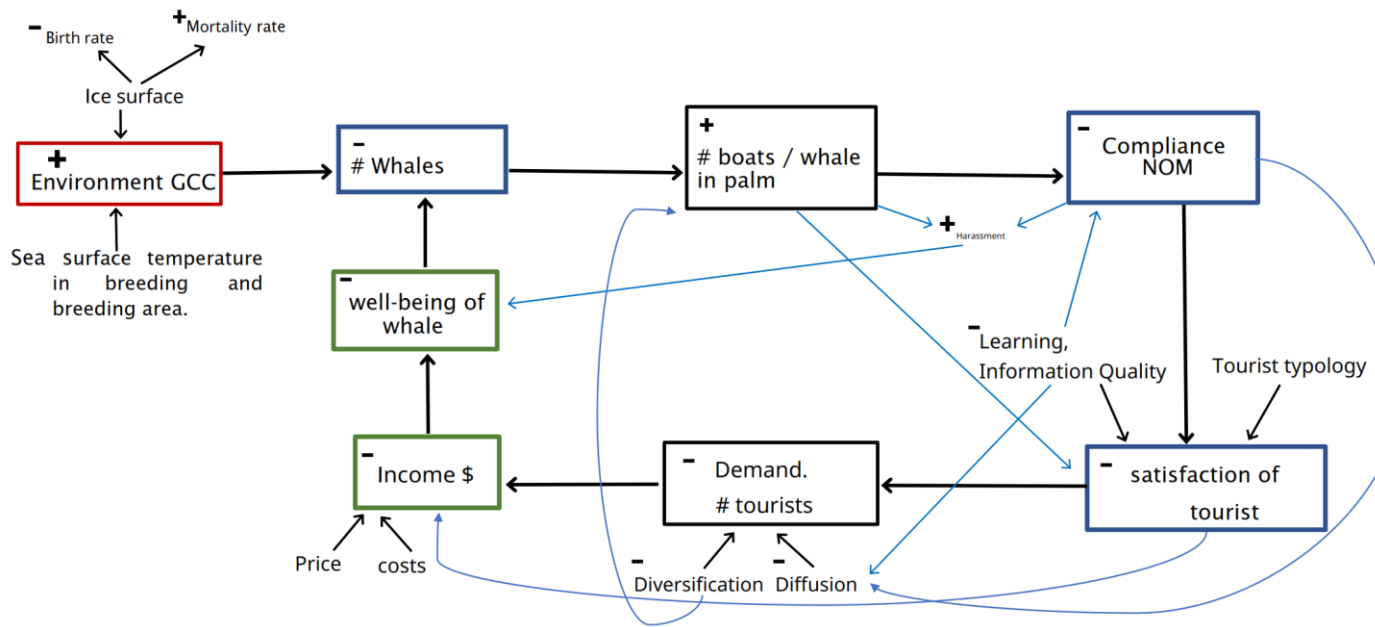


Figure 3. Conceptual model of the Socio-Ecological System of whale watching. The blue outlined box indicates state variables, the red represents the system stressor, and the dates indicate feedback between variables.

**Material used:** Gray whale calendar and Drawstring bags featuring elements of the NOM-131-SEMARNAT-2010. This resource was employed to educate tourists about the importance of the regulation and provide them with an understanding of how many aspects were fulfilled during the tour. Additionally, it was given away as a commemorative souvenir.

## Por un avistamiento responsable de ballenas

NOM-0131-SEMARNAT 2010  
Garantiza el bienestar de los turistas y las ballenas

Ballena gris  
*Eschrichtius robustus*



**DEBEMOS:**

- ✓ El acercamiento debe ser en línea diagonal, por la parte posterior de la ballena
- ✓ El motor debe estar encendido y en posición neutral, cuando la ballena no se desplace

**2** Nudos o 4 km/h velocidad máxima al estar observando una ballena

**30** min Tiempo máximo de observación

**4** Embarcaciones como máximo por ballena o grupo de ballenas



**Durante el avistamiento de ballenas**

**PROHIBIDO:**



Nadar



Acosar a las ballenas



Pescar



Hacer kayak



Usar motos acuáticas



Bucear



FERIADO **2022** FERIADO OFICIAL

**ENERO**

D	L	M	M	J	V	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

**FEBRERO**

D	L	M	M	J	V	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

**MARZO**

D	L	M	M	J	V	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

**ABRIL**

D	L	M	M	J	V	S
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9	10	11	12	13	14	15
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**MAYO**

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30	31					

**JUNIO**

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23	24	25	26	27	28	29
30	31					

**JULIO**

D	L	M	M	J	V	S
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16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

**AGOSTO**

D	L	M	M	J	V	S
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16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

**SEPTIEMBRE**

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23	24	25	26	27	28	29
30						

**OCTUBRE**

D	L	M	M	J	V	S
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16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

**NOVIEMBRE**

D	L	M	M	J	V	S
						1
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9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

**DICIEMBRE**

D	L	M	M	J	V	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

# Avistamiento de Ballenas



Normatividad para garantizar el bienestar de los turistas y las ballenas  
NOM-011-SEMARNAT-2010

**4** Número máximo de embarcaciones por ballena o grupo de ballenas

**30 min** Tiempo máximo de observación

**2** Nudos o 4 km/h velocidad máxima al estar observando una ballena

**240 m** Embarcaciones en espera

### DEBEMOS:

- ✓ Observar a 60 m de distancia
- ✓ Observar con motor en posición natural
- ✓ Acercarnos por la parte lateral de la ballena


### PROHIBIDO:

- ✗ Tirar basura
- ✗ Acercar a las ballenas o obstaculizar su camino
- ✗ Hacer ruido
- ✗ Usar motores fuera de borda



¡Por un avistamiento responsable de Ballenas!





# "Resilience and sustainability of the whale watching industry in northwestern Mexico."

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## ABSTRACT

The gray whale (*Eschrichtius robustus*) mates and has its young in the Bahía Magdalena-Bahía Almejas lagoon complex (BMAG) in Baja California Sur, among other lagoons in Mexico where the tourist activity of Whale Watching (WW) is also carried out. However, from 2019 to the present, an unusual mortality event, believed to be associated with climate change, has been reported in their feeding area. This is also causing socio-economic implications in the WW areas. In this paper we present the advances of a transdisciplinary work where, through surveys, interviews and workshops with key actors, we identify factors of the WW socioecosystem and describe some related to compliance with Official Mexican Standard .

## INTRODUCTION

The effects of Climate Change (CCG) in the feeding area of the gray whale have caused a decrease in their prey, causing an energy deficit in the whales, which in turn is reflected in poor body condition, low reproductive capacity and a decrease of the number of females migrating to breeding grounds. That is why the objective of this work is to develop an analysis to know the current state of the WW in BMAG, evaluating its socio-ecological resilience to the effects of climate change on the gray whale.

## METHODS

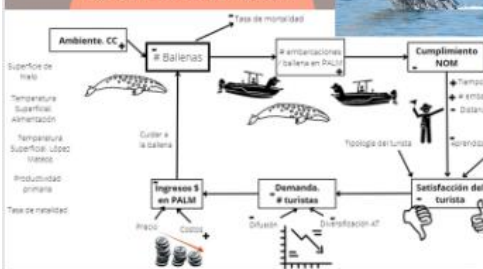
1. 396 systematic evaluations of compliance with NOM-131-SEMARNAT were carried out.
2. Nine semi-structured interviews were conducted with tourism service providers from the three BMAG locations and one with an environmental protection representative from the Mexican government.
3. 186 structured surveys were designed and applied to tourists throughout the BMAG.
4. Three workshops were held (one per community) with mixed adult learning techniques and focus groups.

## PRELIMINARY RESULTS

The most common infraction to the standard was not respecting the distance to the animal, followed by an inadequate position preventing the natural swimming of the whale. In general, it was difficult to determine a change in the behavior of the whales due to the constant presence of boats.

In the northernmost community, 60% of the tourists rated the amount of information obtained in the resort as sufficient, 10% in the central community and 42% in the southernmost (Fig. 2). The factors of the socio-ecosystemic system identified with the interviews and workshops were summarized in natural, socio-economic and economic factors (Fig. 1).

Figure 1. Socio-ecosystem



## CONCLUSIONS

There has been a decrease in whales in recent years in the BMAG, especially females with calves. This has had a differentiated impact on the three BMAG communities. Similarly, we observed differences in ways of performing the WW. Pto San Carlos has been the community with the highest number of infractions to the Mexican Standard and the worst evaluated by the tourists. The identification of socio-ecosystem factors will allow progress in the analysis of the resilience of the WW to the CCG.

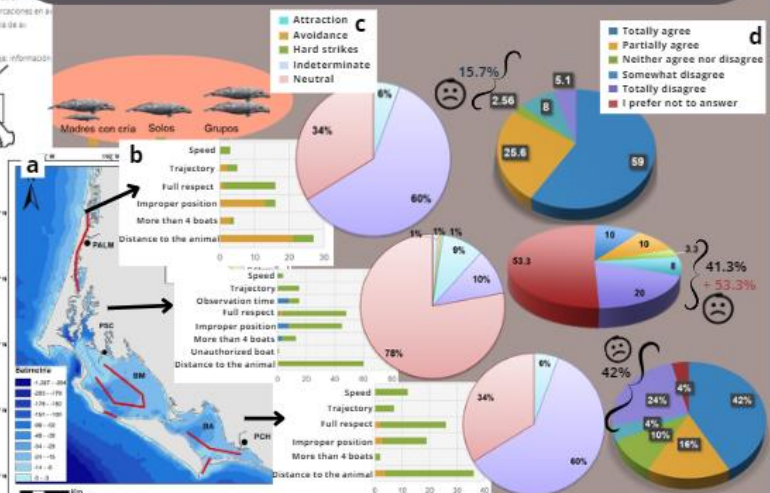


Figure 2. a) Magdalena Bay Complex (BMAG). b) Infractions to NOM-131-SEMARNAT. c) behavior of whales to boats. d) perception of tourists to the amount of information in the WW.

## REFERENCES

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E-mail \_\_\_\_\_

Estimado visitante, ¡Muchas gracias por su tiempo para completar esta encuesta. Es **VOLUNTARIA Y CONFIDENCIAL**. Serán menos de 10 minutos de su tiempo cada una, y nos proporciona información muy valiosa para un estudio de Conservación en el Estado de Baja California Sur. De nuevo... ¡Gracias!

Es la primera vez que realiza esta actividad? Sí  No . ¿Cuántas veces ha realizado esta actividad? \_\_\_\_\_

**Motivo principal de la visita (elijá solo uno):**

Visitar amigos  Visitar familia  trabajo  Descanso  Hacer ecoturismo  Otro  \_\_\_\_\_

¿Con quién realizará el tour/actividad? Amigos  Familia  Pareja  Solo/a  Otro  \_\_\_\_\_

¿Ha realizado alguna vez otra actividad de ecoturismo? Sí , No  ¿Cuál? \_\_\_\_\_

**Seleccione su grado de interés en la actividad que realizó (marque sólo uno):**

Nulo  Bajo  Medio  Alto  Muy alto

**En una escala desde Malo a Excelente, indique el grado de satisfacción con los siguientes ítems:**

	Malo	Regular	Bueno	Muy bueno	Excelente
Información proporcionada en la actividad					
Con la cantidad de ballenas que observé					
Satisfacción general con el servicio					

**Para esta sección pida ayuda al encuestador:**

Cumplimiento de la NOM de su embarcación					
Cantidad de embarcaciones en la zona					

Lo que más me gustó de la experiencia fue \_\_\_\_\_

Lo que menos me gustó de la experiencia fue \_\_\_\_\_

**Por favor indique cuan de acuerdo o en desacuerdo está usted con las siguientes afirmaciones:**

	Totalmente en desacuerdo	Algo en desacuerdo	Ni de acuerdo ni en desacuerdo	Algo de acuerdo	Totalmente de acuerdo
Mi visita me ha hecho preocupar más por el bienestar de los animales en general					
Me encontré imaginándome como se sentían estos animales					
Esta visita me hizo pensar en mi deber de cuidar el medio ambiente					

**Marca con una "X" bajo que circunstancias regresarías a ver ballena gris aquí:**

	Más	Menos	Igual	No me afecta
Cantidad de embarcaciones				
Cantidad de información				
Cantidad de madres con cría				
Cantidad de ballenas en general				

**¡Última! ☺ Por favor indique cuan de acuerdo o en desacuerdo está usted con las siguientes afirmaciones:**

¿Qué cambiarías de este tour para que fuera aún más disfrutable?

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**Edad** \_\_\_\_\_ **Sexo:** M  F  **Estado y País de procedencia** \_\_\_\_\_

**Ocupación:** Estudiante  Empleado/a  Profesional  Retirado/a  Encargado/a del hogar

Empresario/a  Obrero/a-Mecánico/a  Técnico/a  Ejecutivo/a-Gerente  Otro  \_\_\_\_\_

**Estado civil:** Casado/a , Soltero/a , Viudo/a , Divorciado/a , Separado/a  Conviviente  Otro  \_\_\_\_\_

**Número de hijos** \_\_, Edades \_\_, \_\_, \_\_, \_\_

**Nivel de ingresos mensuales (Mx):** <8.000 , 8.000-20.000 , 20.000-40.000 , >40.000

**Gasto promedio en este viaje (Mx):** <5,000 ; 5,000-10,000 ; 10,000-20,000 ; >20,000

**Nivel de estudios:** Primario , Secundario , Preparatoria , Universitario , Posgrado

**¡Gracias por su tiempo!**

**Format for Compliance Record of NOM-131-SEMARNAT-2010**



**PROGRAMA DE INVESTIGACIÓN DE MAMÍFEROS MARINOS  
REGISTRO WHALE WATCHING**



FECHA \_\_\_\_\_  
 PUERTO DE SALIDA \_\_\_\_\_  
 EMBARCACIÓN \_\_\_\_\_  
 ANOTADOR \_\_\_\_\_

Hora	Núm AV	Latitud N	Longitud W	WPT	Sp	# Ind.	Comp Grupo	Conducta ballenas	Conducta Superficie	Reacción a Embarcaciones	# barcos menores	#barcos mayores	Frec Respiratoria inicial	Frec Respiratoria final	Tipo Infracción NOM 131	Duración de infracción	Notas/fotos

**Códigos: Com. Grupo** 1 Individuo solo, 2 Madre-cría, 3 Madre-cría-escolta, 4 Par, 5 Grupo de más de 3 adultos, 6 Delfines adultos, 7 Delfines con juveniles o crías en el grupo. **Conducta** mostrada por más de 50% de los individuos del grupo: 1 Navegación, 2 Descanso, 3 Navegación errática por la zona, 4 Alimentación, 5 Socialización, 6 Reproducción, 7 Actividad en superficie, (1 Espiar, 2 Salto, 3 Golpe con aleta caudal, 4 Golpe con aleta pectoral, 5 Acelerar el nado). **Reacción a e embarcaciones**, 1 Esquivar o interposición entre individuos, 2 Huida, 3 Acercamiento a la embarcación, 4 Indiferencia, 5 nado en la proa en caso de delfines, 6 Comportamiento agonístico hacia las embarcaciones (comportamiento agresivo como saltos cerca de la embarcación, golpes fuertes con aleta caudal, salir a respirar fuerte), 7 Indeterminada. **B. Menor:** Panga de turismo (PT); Panga de pescadores (Ppe); kayak (Kay). **B mayor** (Yate (YA); Velero (VE). **Infracción:** 1 Sí hay respeto total de la reglamentación, 2 > 4 embarcaciones, 3 Velocidad (>4nds), 4 Distancia del animal (<60m para ballena gris y jorobada), 5 Posición de las embarcaciones inadecuado (rodeando a la o las ballenas), 6 Trayectoria de aproximación inadecuado (de frente), 7 Tiempo de observación más de 30min.

